

附件二：AIP 销售奖励计划 2960/ 3560/3750 系列交换机适用产品清单

产品型号	产品描述	建议代理向总代理采购价 (USD)
WS-C2940-8TF-S	8 10/100 Ethernet ports and 1 100BASE-FX Ethernet port	\$500
WS-C2940-8TT-S	8 10/100 Ethernet ports and 1 10/100/1000 Ethernet port	\$400
WS-C2950-12	12 port, 10/100 Catalyst Switch, Standard Image only	\$450
WS-C2950C-24	24 10/100 ports with 2 100BASE-FX uplinks, Enhanced Image	\$1,103
WS-C2950-24	24 port, 10/100 Catalyst Switch, Standard Image only	\$478
WS-C2950SX-24	24 10/100 ports w/2 1000BASE-SX ports, Standard Image only	\$902
WS-C2950SX-48-SI	48 10/100 and 2 1000BASE-SX uplink ports, Standard Image	\$2,008
WS-C2960-24-S	Catalyst 2960 24 10/100 LAN Lite Image	\$478
WS-C2960-8TC-L	Catalyst 2960 8 10/100 + 1 T/SFP LAN Base Image	\$403
WS-C2960-24TC-S	Catalyst 2960 24 10/100 + 2 T/SFP LAN Lite Image	\$808
WS-C2960-48TC-S	Catalyst 2960 48 10/100 + 2 T/SFP LAN Lite Image	\$1,573
WS-C2960-24TC-L	Catalyst 2960 24 10/100 + 2T/SFP LAN Base Image	\$1,123
WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image	\$583
WS-C2960-48TC-L	Catalyst 2960 48 10/100 + 2 T/SFP LAN Base Image	\$2,023
WS-C2960-48TT-L	Catalyst 2960 48 10/100 + 2 1000BT LAN Base Image	\$1,123
WS-C2960-24LT-L	Catalyst 2960 24 10/100 (8 PoE)+ 2 1000BT LAN Base Image	\$808
WS-C2960-24PC-L	Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Base Image	\$1,348
WS-C2960G-8TC-L	Catalyst 2960 7 10/100/1000 + 1 T/SFP LAN Base	\$701
WS-C2960G-24TC-L	Catalyst 2960 24 10/100/1000, 4 T/SFP LAN Base Image	\$1,656
WS-C2960G-48TC-L	Catalyst 2960 48 10/100/1000, 4 T/SFP LAN Base Image	\$3,013
WS-C3560-24TS-S	Catalyst 3560 24 10/100 + 2 SFP IPB Image	\$1,213
WS-C3560-48TS-S	Catalyst 3560 48 10/100 + 4 SFP IPB Image	\$2,023
WS-C3560G-24TS-S	Catalyst 3560 24 10/100/1000T + 4 SFP + IPB Image	\$2,410
WS-C3560G-48TS-S	Catalyst 3560 48 10/100/1000T + 4 SFP + IPB Image	\$4,018
WS-C3750-24FS-S	Catalyst 3750 24 100BaseFX + 2 SFP Standard Multilayer Image	\$4,534
WS-C3750-24TS-S	Catalyst 3750 24 10/100 + 2 SFP + IPB Image	\$1,678
WS-C3750-48TS-S	Catalyst 3750 48 10/100 + 4 SFP + IPB Image	\$2,938
WS-C3750G-24T-S	Catalyst 3750 24 10/100/1000T + IPB Image	\$2,518
WS-C3750G-24TS-S	Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1.5RU	\$3,148
WS-C3750G-24TS-S1U	Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1RU	\$2,938

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WS-C3750G-48TS-S	Catalyst 3750 48 10/100/1000T + 4 SFP + IPB Image	\$5,878
WS-C3750G-12S-S	Catalyst 3750 12 SFP + IPB Image	\$3,358